



Finding your Leadership Style!!



Instructions

For each of the following six categories, there are a series of statements. Consider each statement and mark the one that best describes you.

DOMINANCE

I belong to several groups but only attend when something especially interests me. (c)

I like to work on committees but don't like to take the chairmanship. (d)

I lose interest in groups when they go along in the same old rut and don't listen to my suggestions. (a)

I consciously seek, and obtain, leadership in many of my groups' activities. (b)

I am often selected as leader of groups without seeking it. (e)

TACT

People frequently misunderstand my comments. (a)

My acquaintances tell me that I am noted for handling many difficult situations without creating conflict. (c)

People seldom get mad when I must correct what they are doing or must criticize them. (d)

I consciously study how to handle people tactfully (e)

Before I try to get others to accept my point of view, I first try to find how they feel so I can adapt my ideas to theirs. (b)

COMMUNICATION

I always assume that other people will be friendly and take the initiative in meeting them halfway. (e)

People tell me they come to me with problems they would not even discuss with their own families. (d)

I always try to give the other person some incentive or some reason for doing what I want done. (b)

When a conversation lags at a party of strangers, I try to fill in the break by trying to find a topic of general interest. (c)

I have some definite ideas about the failings and problems of youth and don't hesitate (a)

to express them.

MATURITY

I want what I want when I want it, regardless of consequences to myself or others. (a)

I have been told that I can take well-meant, constructive criticism graciously. (d)

I believe in telling others the truth if it is for their own good. (b)

I take a stand on issues in which I believe, after looking into the pro's and con's, even if it is unpopular. (c)

ATTITUDES

I get annoyed when people don't do things my way. Sometimes, my temper gets the best of me. (a)

I try to show the attitude toward the other person that I want him/her to show toward me. (b)

I believe I should make every effort to accept change and try to keep changing with the times. (e)

I patiently listen to people with whom I disagree. (d)

I vacillate when it comes to making a decision; sometimes I wait so long, circumstances force a decision upon me. (c)

COOPERATION

When people have a misunderstanding, I try to intervene and help them resolve it. (d)

In dealing with coworkers, I try to put myself in their shoes and act toward them the way I'd like them to act toward me. (c)

I am willing to accept the help of others, provided it does not interfere with their work. (e)

When I need information from others, I feel I have a right to demand it because it is important to completing my work. (a)

If my director says to me, "Tell So-and-So I want this right away," I change both the message and voice tone to, "The director would appreciate this as soon as possible." (b)

SCORING:

No. of a's _____

No. of b's _____

No. of c's _____

No. of d's _____

No. of e's _____